



Good Will Report

Will Chen's Monthly Newsletter
Issue 13 | October 2007
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A Year of Good Will Report

It's been a year since I created the Good Will Report. Like my first newsletter, I am typing up my first newsletter of the second year in the US, down in the rainy city of Seattle at the Grand Hyatt in downtown Seattle.

I am here for the annual Evergreen District Convention, where my quartet, TNBT, will be competing for the district title in barbershop singing. This will be an intense weekend, where many quartets will be competing on Friday night in order to qualify for a spot in the top 8 on Saturday night.

My quartet has been working very diligently the last year, and this is now the time to show off what we have practised many times over and over and harvest the fruits of our labour. I will keep you posted on our results!

Landmark Education

My good buddy Aaron told me about Landmark Education in the month of July. His friend had gotten some amazing results and shared with him. As a result, Aaron and I attended the Landmark Forum together in early September. Unlike the events I have attended with Peak Potentials, the Landmark Forum was not as focussed on experiential learning. It creates conversations through people people learn about life, then realize possibilities for their lives.



The possibility I created is to be in meaningful and power relationships. After combining that possibility with what I have learned before and what I see myself doing, I also created a mission statement:

I believe that we're here for a reason. I am on this Earth to bring my light to all those around me and help them realize what is possible for their lives.

In the last month I feel much better connected with people, and with that I am able to work better and more efficiently. I continue to take on new challenges within the Landmark Seminar Series that comes complimentary with the Landmark Forum tuition. To learn more about Landmark, please [visit their web site](#).

The Regina Power Team

As some of you know, I have been investing in the great city of Regina, Saskatchewan, since June this year. The opportunities that lie in the city is simply amazing.

During the weekend of October 13 and 14, members of my Regina power team -- my realtor, Hazel Urgan, property manager, Annette Katchan, and mortgage broker, Denise King -- visited many of us Vancouver investors as guests of the [Real Estate Network Group](#) and MasterMind Group.



I have been working with them now for a few months and I really enjoy the friendships that were created. Saskatchewan is known for the sunny weather and friendly people, and Hazel, Denise and Annette brought both to Vancouver that weekend.

In the next couple of months, I will be sharing the result of my research on Regina, stay tuned!

Wisdom from Seminar of the Century Part 3 -- Mark Victor Hansen

Since I shared the words of Jack Canfield last month, it is only fair that I go on to share my learnings from Mark Victor Hansen in my recap of the Seminar of the Century.

Mark Victor Hansen is the co-creator of [Chicken Soup for the Soul](#) (the other co-creator being Jack Canfield). He is a inspirational and sales speaker, and has authored and co-authored many books, including [The Power of Focus](#), [The One Minute Millionaire](#), [Cracking the Millionaire Code](#), and his latest book [How to Make the Rest of Your Life the Best of Your Life](#).

During the Seminar of the Century, he started by talking about the Law of Attraction, as seen on the movie [The Secret](#). The key to the Law of Attraction is not to be stuck with "how," but to be stuck with "WHAT." Many people I coach are stuck with, "But I don't know *how* to do that," then they have trouble believing that they can do it. With the Law of Attraction, as Mark puts it, the three steps are: 1. Ask; 2. Believe -- lie to yourself if you have to!; 3. Receive - take action! This is an extremely powerful way to live life.

From there, Mark goes into having **GIANT** dreams and believing in them. People with BIG goals build BIG companies, which are built on BIG ideas and stories. The BIG ideas, in turn, get big capital. To complete the cycle, the BIG money can then be given to BIG charities.

A very powerful quote that came out of his presentation is from Winston Churchill: "We make a living by what we get, we make a life by what we give." A part of Mark's piece goes into building residual income on one hand and building residual philanthropy on the other -- which is the love for humanity. The cycle of "learn, earn and return" is then complete and can be passed onto our future generations.

I am going to wrap up this month's issue here. Thanks for a year of support, and I look forward writing again next. Enjoy the beautiful autumn leaves!