



Good Will Report

Will Chen's Monthly Newsletter
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Colours of Autumn

Here in the Northwest, autumn has shown itself in the trees, in the leaves, in the sun and in the rain. Although the temperature has dropped, and it is getting a little chilly outside, the sights are more beautiful than ever, with leaves turning into different shades of yellow, orange, and red, interlaced by the evergreen leaves of pine and Douglas fir trees.

It is during these times that I find great appreciation for the season changes we get in this area. While it is nice to see the sun, it is really a very special place here where we have a chance to experience all four seasons fully, from water sports, beautiful leaves, to snow sports.



First NLP Experience

It was one of these beautiful sunny autumn mornings that I made the drive to White Rock, BC to attend a weekend seminar called "Empowering Your Future," hosted by the [NLP Institute](#). One of my readers, after reading the article about happiness in the last issue of Good Will Report, suggested that I checked out this workshop if I wish to have more happiness in my life. After talking to Noreen at the NLP Institute, I decided on Wednesday that I would attend the workshop, which takes place on the Saturday.



Walking into the NLP Institute was a *striking* experience. It felt as if I walked into a different world when I entered the property. The first thing to come into my view was the tip of a delicately landscaped garden with a sign: "LIVE LAUGH LOVE". All of a sudden I felt surrounded by love. A few steps ahead I see that there is a beautiful waterfall embedded into the garden.

The weekend course was an introduction to Neuro-Linguistic Programming (NLP), and using its techniques to clear ourselves of unwanted emotion, determine our values, and then set a goal we wish to obtain in the future. At the very beginning of the weekend, we made the distinction between the conscious and unconscious mind. The conscious mind is responsible for filtering out information, so we do not become overwhelmed; meanwhile, the unconscious mind perceives and records EVERYTHING, whether or not we consciously know, and this is literally millions of pieces of information every second. A part of working with NLP is to tap into the power of the unconscious mind so we can accomplish what we want.

After the weekend seminar I have decided that I want to follow through to learn more about NLP, which, from what I understand, is used in many different personal growth and development seminars. I will be starting my NLP Practitioner classes on November 15, and I am really looking forward to them!

Master Mind Group Open House

On Sunday October 26, the real estate Master Mind Group to which I belong held its third annual open house. Earlier this year we switched to a new leadership system such that a new leader (M1) will lead the group, and a new vice-leader (M2) will be selected who will become M1 after three months of service. I was selected as M2 in September and therefore was one of the organizers of the Open House meeting.



Magic Star

Our M1, Julie Zhu, delivered a personal development piece based on some questions from Brian Tracey, and a story from Dr. John Gray on our magic star. What dreams do you have in life? Perhaps it is to live on a tropical island somewhere, or to help kids in third-world countries. Whatever those dreams might be, do you still have them or have you given up?

What if you received a Magic Star that will grant you any wish? What would that wish be? Know that the wishes don't always come true right away; as long as you hold on to it and believe, the Universe has its time frame to allow that wish to come true.

Edmonton Update from Selena Cheung

The original leader of our Master Mind Group, Selena Cheung, returned from her new home in Edmonton and shared her new experiences in Edmonton, as well as Edmonton as a market for investment. As I have shared about a year ago, Edmonton was and remains a market with great fundamentals; and with the recent economic slow-down in the US, which has brought down the prices of US dollar as well as oil prices, Edmonton housing prices have corrected and dropped a good amount, which has created some cash flow properties in the area. All in all, slowed economics creates opportunities for the diligent, and if you are ready, you will find that it is a good time to enter the market in Edmonton, if the strategies fit your plans. If you would like more information, please contact Selena at 780-893-7129.

I am running out of space in this issue of Good Will Report, I want to leave you with a quote from Napoleon Hill's Think and Grow Rich, which is in alignment with goal setting and dreams:

Ideas are the beginning points of all fortunes." - Napoleon Hill